

**MARYLAND AGRICULTURAL
AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION**

**BASIC FINANCIAL
STATEMENTS**

JUNE 30, 2021

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
JUNE 30, 2021
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INDEPENDENT AUDITOR'S REPORT

The Board of Directors of the
Maryland Agricultural and Resource-Based
Industry Development Corporation
Annapolis, Maryland

Report on the Financial Statements

We have audited the accompanying basic financial statements of the Maryland Agricultural and Resource-Based Industry Development Corporation ("MARBIDCO"), which comprise the statement of net position as of June 30, 2021, and the related statements of revenue, expenses, and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of MARBIDCO's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MARBIDCO as of June 30, 2021, and the changes in net position and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise MARBIDCO's financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for the purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is not a required part of the financial statements.

The schedule of expenditures of federal awards ("supplementary information") is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated September 24, 2021 on our consideration of MARBIDCO's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MARBIDCO's internal control over financial reporting and compliance.

Handwritten signature in cursive script that reads "Kimberly Associates, LLC".

September 24, 2021

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2021**

Overview of the Financial Statements and Financial Analysis

This discussion and analysis of the Maryland Agricultural and Resource-Based Industry Development Corporation's ("MARBIDCO") financial performance provides an overview of MARBIDCO's financial activities for the year ended June 30, 2021, with the fiscal year 2020 data presented for comparative purposes. Please read it in conjunction with MARBIDCO's basic financial statements, beginning on page 10.

Financial Highlights

MARBIDCO's net position increased from \$38.2 million for the year ended June 30, 2020 to \$40.3 million for the year ended June 30, 2021. Revenues as disclosed on the schedules of Revenues, Expenses and Changes in Net Position on page 7, increased from \$7.13 million for the year ended June 30, 2020 to \$10.38 million for the year ended June 30, 2021. The increase was mainly due to \$3.04 million increase to federal, regional, and local grants received. MARBIDCO's expenses increased from \$2.59 million for the year ended June 30, 2020 to \$7.68 million for the year ended June 30, 2021. The increase was mainly due to a \$3.28 million increase in grants, a \$1.6 million increase in easement option purchases, and a \$.96 million increase in salaries and benefits.

Statement of Net Position

The Statement of Net Position presents the assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position of MARBIDCO as of the end of the fiscal year. This statement reflects a "point-of-time" financial picture. The purpose of the Statement of Net Position is to present to the readers a fiscal "snapshot" of MARBIDCO. The Statement of Net Position helps answer the question "is MARBIDCO as a whole financially better off or worse off as a result of the year's activities?" When revenues exceed expenses, the result is an increase in net position. When the reverse occurs, the result is a decrease in net position. The relationship between revenue and expenses may be thought of as MARBIDCO's operating results.

Net position is divided into three major categories. The first category, net investment in capital assets, provides MARBIDCO's equity in capital assets owned by MARBIDCO. The second category is restricted net position for programs that have received special funds from third party entities for designated purposes. The third category is unrestricted net position, which is available to MARBIDCO for any lawful purpose of MARBIDCO.

Total net position as presented on the Statement of Net Position is based on activity presented in the Statement of Revenue, Expenses, and Changes in Net Position. The purpose of this statement is to present the revenue received by MARBIDCO, both operating and non-operating; the expenses paid by MARBIDCO, both operating and non-operating; and any other revenue, expenses, gains and losses received or spent by MARBIDCO.

The last statement presented is the Statement of Cash Flows. It presents detailed information about the activities involving cash and cash equivalents.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2021**

Condensed Financial Information

Schedules of Net Position

| | 2021 | 2020 | Variance |
|---|----------------------|----------------------|---------------------|
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 12,177,545 | \$ 9,406,223 | \$ 2,771,322 |
| Accounts receivable | - | 1,050 | (1,050) |
| Current portion of loans receivable | 4,661,968 | 2,275,507 | 2,386,461 |
| Accrued interest receivable | 146,763 | 196,273 | (49,510) |
| Other assets | 4,892 | 4,892 | - |
| Total current assets | <u>16,991,168</u> | <u>11,883,945</u> | <u>5,107,223</u> |
| NONCURRENT ASSETS | | | |
| Restricted investment | - | 389,006 | (389,006) |
| Loans receivable, net of current portion and allowance of \$1,298,777 and \$1,487,500 for 2021 and 2020, respectively | 23,468,608 | 26,431,598 | (2,962,990) |
| Net capital assets | 17,778 | 18,549 | (771) |
| Total noncurrent assets | <u>23,486,386</u> | <u>26,839,153</u> | <u>(3,352,767)</u> |
| TOTAL ASSETS | 40,477,554 | 38,723,098 | 1,754,456 |
| DEFERRED OUTFLOWS OF RESOURCES | - | - | - |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES | <u>\$ 40,477,554</u> | <u>\$ 38,723,098</u> | <u>\$ 1,754,456</u> |
| CURRENT LIABILITIES | | | |
| Accrued expenses | 117,078 | 106,502 | 10,576 |
| Other liabilities | 73 | - | 73 |
| Total Current Liabilities | <u>117,151</u> | <u>106,502</u> | <u>10,576</u> |
| NONCURRENT LIABILITIES | | | |
| Long-term debt | - | 389,000 | (389,000) |
| Other liabilities | 2,540 | 2,540 | - |
| Total Non-Current Liabilities | <u>2,540</u> | <u>391,540</u> | <u>(389,000)</u> |
| TOTAL LIABILITIES | <u>119,691</u> | <u>498,042</u> | <u>(378,424)</u> |
| DEFERRED INFLOWS OF RESOURCES | - | - | - |
| NET POSITION | | | |
| Net investment in capital assets | 17,778 | 18,549 | (771) |
| Restricted | 2,284,616 | 2,373,565 | (88,949) |
| Unrestricted | 38,055,469 | 35,832,942 | 2,222,527 |
| TOTAL NET POSITION | <u>40,357,863</u> | <u>38,225,056</u> | <u>2,132,807</u> |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION | <u>\$ 40,477,554</u> | <u>\$ 38,723,098</u> | <u>\$ 1,754,383</u> |

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2021**

Condensed Financial Information

Schedules of Revenues, Expenses and Changes in Net Position

| | <u>2021</u> | <u>2020</u> | <u>Variance</u> |
|--|----------------------|----------------------|---------------------|
| Operating Revenues | | | |
| Interest income on loans receivable | \$ 1,123,041 | \$ 1,164,862 | \$ (41,821) |
| Program revenue | 55,157 | 31,805 | 23,352 |
| Total Operating Revenues | <u>1,178,198</u> | <u>1,196,667</u> | <u>(18,469)</u> |
| Operating Expenses | | | |
| Grants | 3,538,930 | 251,785 | 3,287,145 |
| Administrative | 254,877 | 260,843 | (5,966) |
| Salaries and benefits | 903,550 | 807,438 | 96,112 |
| Depreciation | 5,978 | 5,514 | 464 |
| Total Operating Expenses | <u>4,703,335</u> | <u>1,325,580</u> | <u>3,377,755</u> |
| Net operating loss before provision for loan losses | <u>(3,525,137)</u> | <u>(128,913)</u> | <u>(3,396,224)</u> |
| Provision for loan losses | (562,965) | (214,076) | (348,889) |
| Net operating loss | <u>(4,088,102)</u> | <u>(342,989)</u> | <u>(3,745,113)</u> |
| Non-Operating Revenues/Expenses | | | |
| State appropriations (core programs and easement options) | 5,106,250 | 5,375,000 | (268,750) |
| Federal, regional, and local grants | 3,592,700 | 550,000 | 3,042,700 |
| Easement option repayments | 500,000 | - | 500,000 |
| Easement option purchases | (2,887,035) | (1,266,966) | (1,620,069) |
| Easement purchases | (96,000) | - | (96,000) |
| Interest on investments | 498 | 2,733 | (2,235) |
| Other revenue | 4,496 | 9,347 | (4,851) |
| Total Non-Operating Revenues/Expenses | <u>6,220,909</u> | <u>4,670,114</u> | <u>1,550,795</u> |
| Change in Net Position | 2,132,807 | 4,327,125 | (2,194,318) |
| Net Position, beginning of the year | <u>38,225,056</u> | <u>33,897,931</u> | <u>4,327,125</u> |
| Net Position, end of the year | <u>\$ 40,357,863</u> | <u>\$ 38,225,056</u> | <u>\$ 2,132,807</u> |

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2021**

Mission and Organizational Structure

MARBIDCO is a quasi-public corporation with a mission to promote the viability and profitability of Maryland's agriculture, forestry and seafood industries through specialized economic development assistance programming. A by-product of MARBIDCO's work is to aid in the retention of rural working farm and forest lands in the State which have been disappearing at an alarming rate.

MARBIDCO is broadly authorized to: 1) develop agriculture industries and markets; 2) support the appropriate commercialization of agricultural processes and technologies; 3) assist with rural land preservation efforts; and 4) alleviate the shortage of nontraditional capital and credit available at affordable interest rates for investment in agricultural and resource-based businesses. MARBIDCO received its first State appropriation in fiscal year 2007 and formally began offering services in the spring of 2007.

MARBIDCO is governed by a Board of Directors that consists of 17 individuals representing appropriate government agencies, food and fiber producers and processors, commercial lenders, and public finance and economic development professionals. The public sector members of MARBIDCO's Board include University of Maryland Extension, the Rural Maryland Council, the Maryland Food Center Authority, the Maryland Department of Agriculture, the Maryland Department of Natural Resources, and the Maryland Department of Commerce. From the private sector, the Governor has appointed 11 members representing agricultural, forestry, and seafood industries as well as experts in food processing, commercial finance, and rural economic development.

Capital Additions

Major capital additions include office furniture and computer equipment.

Economic Outlook

The COVID-19 Pandemic has had a dramatic effect on the economies of the United States, including the State of Maryland, and the State's overall fiscal condition has been negatively impacted. Many of Maryland's agricultural and resource-based industry sectors have also been negatively impacted by the Pandemic, and as a result a number of MARBIDCO borrowers have sought forbearance on their debt obligations (thus reducing operating revenues in the short term). MARBIDCO's ability to make new loans and easement option purchases substantially correlates to the amount of State appropriations it receives. MARBIDCO is not aware of any other facts, decisions or conditions that will have a significant impact on financial conditions during the upcoming fiscal year. MARBIDCO will continue to monitor revenues and closely watch expenses to the best of its ability.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2021**

Contacting MARBIDCO's Financial Management

This financial report is designed to provide Maryland citizens and taxpayers, and our customers, clients and creditors with a general overview of the finances of MARBIDCO. If you have questions about this report or need additional financial information, please contact: Maryland Agricultural and Resource-Based Industry Development Corporation, 1410 Forest Drive, Suite 21, Annapolis, MD 21403.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
STATEMENT OF NET POSITION
JUNE 30, 2021**

ASSETS

Current Assets

| | |
|--|---------------|
| Cash and cash equivalents - unrestricted | \$ 12,177,545 |
| Current portion of loans receivable | 4,661,968 |
| Accrued interest receivable | 146,763 |
| Other assets | 4,892 |
| Total Current Assets | 16,991,168 |

Noncurrent Assets

| | |
|---|------------|
| Loans receivable, net of current portion and allowance of \$1,298,777 | 23,468,608 |
| Net capital assets | 17,778 |
| Total Noncurrent Assets | 23,486,386 |

TOTAL ASSETS

40,477,554

DEFERRED OUTFLOWS OF RESOURCES

-

TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES

\$ 40,477,554

LIABILITIES

Current Liabilities

| | |
|---------------------------|------------|
| Accrued expenses | \$ 117,078 |
| Other liabilities | 73 |
| Total Current Liabilities | 117,151 |

Non-Current Liabilities

| | |
|-------------------------------|-------|
| Other liabilities | 2,540 |
| Total Non-Current Liabilities | 2,540 |

TOTAL LIABILITIES

119,691

DEFERRED INFLOWS OF RESOURCES

-

NET POSITION

| | |
|----------------------------------|------------|
| Net investment in capital assets | 17,778 |
| Restricted | 2,284,616 |
| Unrestricted | 38,055,469 |
| Total Net Position | 40,357,863 |

**TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND
NET POSITION**

\$ 40,477,554

The accompanying notes to these financial statements are an integral part of this statement.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
FOR THE YEAR ENDED JUNE 30, 2021**

| | |
|--|-----------------------------|
| Operating Revenues | |
| Interest income on loans receivable | \$ 1,123,041 |
| Program revenue | 55,157 |
| Total Operating Revenues | <u>1,178,198</u> |
| Operating Expenses | |
| Grants | 3,538,930 |
| Administrative | 254,877 |
| Salaries and benefits | 903,550 |
| Depreciation | 5,978 |
| Total Operating Expenses | <u>4,703,335</u> |
| Net operating loss before provision for loan losses | (3,525,137) |
| Provision for loan loss | <u>(562,965)</u> |
| Net operating loss | <u>(4,088,102)</u> |
| Non-Operating Revenues (Expenses) | |
| State appropriation (core programs and easement options) | 5,106,250 |
| Federal, regional, and local grants | 3,592,700 |
| Interest on investments | 498 |
| Easement option repayments | 500,000 |
| Easement option purchases | (2,887,035) |
| Easement purchases | (96,000) |
| Other revenue | 4,496 |
| Total Non-Operating Revenues (Expenses) | <u>6,220,909</u> |
| Change in Net Position | 2,132,807 |
| Net Position, beginning of the year | <u>38,225,056</u> |
| Net Position, end of the year | <u><u>\$ 40,357,863</u></u> |

The accompanying notes to these financial statements are an integral part of this statement.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2021**

| | |
|---|-----------------------|
| Cash flows from operating activities | |
| Cash received from interest and fees on loans | \$ 1,173,601 |
| Cash received from program fees | 55,157 |
| Cash paid for operating expenses | (1,147,778) |
| Cash paid for grant expenses | (3,538,930) |
| Net cash provided (used) by operating activities | <u>(3,457,950)</u> |
| Cash flows from capital and related financing activities | |
| Purchase of capital assets | <u>(5,208)</u> |
| Net cash provided (used) by capital and related financing activities | <u>(5,208)</u> |
| Cash flows from non-capital financing activities | |
| State appropriations | 5,106,250 |
| Federal, regional, and local grants | 3,592,700 |
| Cash paid for easement options | (2,887,035) |
| Easement option repayments | 500,000 |
| Easement purchases | (96,000) |
| Other revenue | 4,496 |
| Net cash provided by non-capital financing activities | <u>6,220,411</u> |
| Cash flows from investing activities | |
| Principal receipts on loans | 6,047,249 |
| Interest on investments | 498 |
| Provision for loan loss | (562,965) |
| Investments in loans | (5,470,713) |
| Net cash provided by investing activities | <u>14,069</u> |
| Net increase (decrease) in cash and cash equivalents | 2,771,322 |
| Cash and cash equivalents at beginning of year | <u>9,406,223</u> |
| Cash and cash equivalents at end of year | <u>\$ 12,177,545</u> |
| Reconciliation of operating income (loss) to net cash provided (used) by operating activities: | |
| Operating income (loss) | \$ (4,088,102) |
| Adjustments to reconcile operating income to net cash provided (used) by operating activities: | |
| Depreciation expense | 5,978 |
| Provision for loan loss | 562,965 |
| Changes in assets and liabilities: | |
| Decrease (increase) in accounts receivable | 1,050 |
| Decrease (increase) in accrued interest receivable | 49,510 |
| Increase (decrease) in accrued expenses | <u>10,649</u> |
| Cash provided (used) by operating activities | <u>\$ (3,457,950)</u> |

The accompanying notes to these financial statements are an integral part of this statement.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 1 – ORGANIZATIONAL STRUCTURE AND SIGNIFICANT ACCOUNTING POLICIES

Financial Reporting Entity

Maryland Agricultural and Resource-Based Industry Development Corporation (“MARBIDCO”) was established to operate The Maryland Resource-Based Industry Financing Fund, The Rural Business Equipment and Working Capital Fund, and other targeted or industry-specific loan programs. The programs are primarily designed to offer low interest loans to agricultural and resource-based industry firms to purchase land, capital equipment and technology. MARBIDCO also provides grants to improve the financial viability of producers and processors and to assist with business diversification and expansion activities. Since FY 2018, MARBIDCO has administered the Next Generation Farmland Acquisition Program to help transfer ownership of farmland to beginning farmers and facilitate farmland conservation easement option purchases. In FY 2020, the Small Acreage Next Generation Farmland Acquisition Program was established as an offshoot of MARBIDCO’s original Next Generation Farmland Acquisition Program to help qualified beginning farmers to purchase smaller properties by purchases the permanent agriculture easements.

MARBIDCO was established by Senate Bill 589, Rural Maryland – Agricultural and Resource-Based Industry Development Act, in 2004. MARBIDCO began operations in December 2006 and opened an office in May 2007.

In evaluating how to define MARBIDCO, for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made by applying the criteria set by the Governmental Accounting Standards Board. Component units are legally separate organizations for which the officials of MARBIDCO are financially accountable and a financial benefit or burden relationship exists. In addition, component units can be other organizations for which the nature and significance of their relationship with MARBIDCO are such that exclusion would cause MARBIDCO’s financial statements to be misleading. Based upon the application of criteria set by the Governmental Accounting Standards Board, there are no separate component units of MARBIDCO.

The accounting and financial reporting policies of MARBIDCO conform to generally accepted accounting principles (GAAP) as applicable to governments. The following is a summary of the more significant policies.

Basis of Presentation

MARBIDCO’s accounts are organized as an enterprise fund. The operations are accounted for with a set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position. Enterprise funds are used to account for operations that provide a service to the public financed by charges to users of that service and activities where the periodic measurement of net income is deemed appropriate for capital maintenance, public policy, management control, accountability or other purposes. MARBIDCO’s enterprise fund is accounted for on the flow of economic resources measurement focus. Accounting records are maintained on the accrual basis of accounting, under which revenues are recorded when they are earned and expenses are recorded when the corresponding liabilities are incurred.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - continued

Cash and Cash Equivalents – MARBIDCO’s cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. Cash equivalents are stated at cost, which approximates market.

Investments – MARBIDCO’s investments, if any, are stated at fair value. The fair value of investments is based on quoted market prices. Short-term investments are valued at cost, which approximates fair value. MARBIDCO may invest in bank certificates of deposit which are covered by federal depository insurance and money market funds.

Accounts Receivable – Accounts receivable include state appropriations and other loan fees. Accounts receivable are deemed collectible in full and the allowance for doubtful accounts at June 30, 2021, is \$0.

Capital Assets and Depreciation – General capital assets are long-lived assets of MARBIDCO as a whole. Capital assets consist of property and equipment which are stated at cost. Additions, improvements and expenditures that significantly extend the useful life of an asset are capitalized. MARBIDCO follows the practice of capitalizing all expenditures for fixed assets in excess of \$1,000. Purchased capital assets are stated at historical cost. Donated capital assets are recorded at estimated fair value at the date of donation. Depreciation on capital assets is charged as an expense over their estimated service lives, which range from three to seven years, using the straight-line method.

Real Estate Owned – Real estate owned represents real estate acquired through foreclosures. Real estate owned is recorded at the lower of the investment in the loan or the estimated net realizable value.

Compensated Absences – It is MARBIDCO’s policy to allow employees to carry over unused vacation leave as earned. Employees may carry over 50 days into the next fiscal year.

Income Tax Status – MARBIDCO is exempt from federal and state income taxes as it is essentially a political subdivision of the State.

State Appropriation – Funds received from State appropriations are recorded as revenue and funds paid to the State are recorded as expenses.

Special Grants – Funds received from public or private entities to help capitalize special revolving loan funds are recorded as revenue.

Interest Income – Interest income on cash and cash equivalents is recorded when earned.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – continued

Allowance for Loan Losses and Conditional Loan Principal Forgiveness Feature

The allowance for loan losses is a reserve account for possible future loan losses. Loan losses and recoveries of previously charged-off loans are charged or credited directly to the allowance account.

Management’s periodic evaluation of the adequacy of the allowance is based on known and inherent risks in the portfolio, adverse situations that may affect the borrower’s ability to repay, the estimated value of any underlying collateral, current economic conditions, historical losses, and delinquency rates. In addition, some MARBIDCO specialty lending loan programs offer an incentive which allows a portion of the loan principal amount to be forgiven when certain performance-related conditions are met. At June 30, 2021, the allowance for loan losses was \$917,912 and the conditional loan principal forgiveness balance was \$380,864.

Equity Classifications

Equity is classified as net position and is displayed in three components:

Net investment in capital assets – Consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, notes, or other borrowings, and reduced or increased by deferred inflows and outflows attributable to the acquisition, construction or improvement of those assets.

Restricted net position – Consists of assets with constraints placed on their use either by 1) external groups, such as creditors, grantors, contributors, or laws or regulations of other governments; or 2) law through constitutional provisions or enabling legislation, reduced by liabilities and deferred inflows of resources related to those assets.

Unrestricted net position – all other net position that does not meet the definition of “restricted” or “net investment in capital assets.”

When both restricted and unrestricted resources are available for use, the decision as to which assets are used first is left to the discretion of MARBIDCO.

Revenue and Expenses

MARBIDCO distinguishes operating revenues and expenses from non-operating revenues and expenses. Operating revenues and expenses generally result from providing services and producing and delivering financing in connection with a proprietary activity’s principal ongoing operations. Operating revenues include interest income of loans receivable and other program revenues, since they constitute MARBIDCO’s ongoing operations. Operating expenses include the cost of services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - continued

Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues, expenditures, and expenses. Actual results could vary from the estimates that were used.

Deferred Outflows and Inflows of Resources

A deferred outflow of resources represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. Likewise, a deferred inflow of resources represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time.

As of June 30, 2021, the balance of deferred inflows of resources is \$0, and the balance of deferred outflows of resources is \$0.

NOTE 2 – DEPOSITS AND INVESTMENTS

Deposit Policies

According to statute, MARBIDCO maintains its cash balances in federally insured banking institutions. MARBIDCO's deposits are insured by FDIC or are collateralized with securities held by the pledging financial institution's trust department or agent in the name of MARBIDCO.

Custodial credit risk for deposits is the risk that in the event of a bank failure MARBIDCO's deposits may not be returned or MARBIDCO will not be able to recover collateral securities in the possession of an outside party. The Maryland Agricultural and Resource-Based Industry Development Act requires that cash deposits and Certificates of Deposit either be issued or collateralized by obligations of the State or the United States of America. At year-end, the carrying amounts of MARBIDCO's deposits were \$12,177,545 and the bank balances totaled \$12,500,410. At year end, the Corporations bank balances were not exposed to any custodial credit risk because all deposits were fully collateralized or insured by Federal Depository Insurance Corporation (FDIC).

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 2 – DEPOSITS AND INVESTMENTS - continued

Investment Policies

Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.

Interest Rate Risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Investments held for longer periods are subject to increased risk of adverse interest rate changes. MARBIDCO's policy provides that investment maturities for operating funds shall be scheduled to coincide with projected cash flow needs of the programs, taking into account routine expenditures as well as considering anticipated revenue. Investment maturities do not exceed nine months at June 30, 2021.

Concentration of Credit Risk is the risk of loss attributed to the magnitude of MARBIDCO's investment in a single issuer.

For investments, **custodial credit risk** is the risk that, in the event of the failure of the counterparty, MARBIDCO will not be able to recover the value of its investments or collateral securities in the possession of an outside party. The Maryland Agricultural and Resource-Based Industry Development Act requires that cash deposits and Certificates of Deposit either be issued or collateralized by obligations of the State or the United States of America.

Generally, MARBIDCO's investing activities are managed by MARBIDCO's executive director. Statutes authorize MARBIDCO to invest in obligations of the U.S. Treasury and Federal Government agencies, bankers' acceptances, repurchase agreements and certificates of deposit, the State Treasurer's Investment Pool, commercial paper, and mutual funds dealing in government securities.

Investments

At June 30, 2021, MARBIDCO had no current investments.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 2 – DEPOSITS AND INVESTMENTS – continued

Restricted Investments

In November 2009, MARBIDCO entered into a cooperative agreement with the Maryland Agricultural Land Preservation Foundation (MALPF) to establish a self-funded installment purchase agreement (IPA) program for the purchase of agricultural land preservation easements under the Maryland Agricultural Land Preservation Program. See Note 6 for discussion of the IPA's.

Under this agreement, MALPF is required to provide funding to MARBIDCO for all costs of implementing and operating the IPA program. The funding for the IPA was invested into State and Local Government Series securities at Wells Fargo Bank, N.A., which are classified as restricted investments on the statement of net position. At June 30, 2021 the balance of restricted investments was \$0.

MARBIDCO also established a relationship with a bank paying agent and trustee, Wells Fargo Bank, N.A. for the purpose of providing paying agent, registrar, repository and trustee services relating to the IPA's. In addition, MARBIDCO and MALPF agreed on an annual administrative fee for overhead and expenses related to the IPAs. MARBIDCO is responsible for paying these fees to Wells Fargo Bank, N.A. on an annual basis.

NOTE 3 – LOANS RECEIVABLE

The Maryland Resource-Based Industry Financing Fund offers low-interest loans to established and new resource-based industry firms for the purchase of land and capital equipment for production and processing activities as well as environmental enhancement projects.

MARBIDCO provides up to 40% of the financing needed for a project, and a commercial lender and/or a public instrumentality must also have an equal financial commitment in any transaction. MARBIDCO also independently makes smaller loans for working capital and equipment purchases. The loans have amortization periods that do not typically exceed 25 years and bear interest at rates ranging from 2.25% to 5.5% depending on the nature of the loan and the program from which the loan was funded.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 3 – LOANS RECEIVABLE – continued

In October 2010, MARBIDCO entered into an agreement with the State of Maryland Department of Natural Resources (DNR) to oversee the Maryland Shellfish Aquaculture Financing Fund and Program. The program was established to help make affordable financing available to those wishing to start or expand a shellfish aquaculture business. Loan terms range from 3 to 7 years with the first through third year being interest only. If the borrowers are in good standing on making their payments and implementing their production plans after the interest only period, 25% of the amount of the loan will be forgiven (40% for first time borrowers).

In March 2012, MARBIDCO entered into an agreement with the DNR to assist in the development, administration, and implementation of the Maryland Shellfish Remote Setting Aquaculture Financing Program. This program is instrumental in making affordable financing available to commercial watermen, individuals and other businesses proposing to begin new or expand established remote setting shellfish aquaculture businesses. Loan terms are normally for five or six years, and all borrowers are required to make loan repayments on a quarterly basis. During the first year of the term of the loan agreement, modest interest-only payments are required; thereafter, regular amortizing loan payments are due with the final year of loan payments forgiven for borrowers who are in good standing on making their payments and implementing their production plans. This effectively results in a grant to the borrower of between 22% and 27% of the principal amount of the loan.

In June 2017, MARBIDCO entered into an agreement with Tri-County Council for Southern Maryland to implement and oversee a Southern Maryland Revolving Loan Fund for Agricultural Producers in Anne Arundel County, Calvert County, Charles County, Prince George’s County, and St. Mary’s County. This program was established to provide low-cost loans for the purchase of livestock, (including shellfish aquaculture), the production of small fruits and upgrades for safe growing, harvesting, packing, and holding of produce in conformance with Good Agricultural Practices (GAP) and the Food Safety Modernization Act (FSMA). The loan terms range from 1 to 5 years and start with an interest-only period. There is a forgiveness incentive for borrowers that are in good standing which results in forgiveness of the final 25% of payments of principal and interest.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 3 – LOANS RECEIVABLE – continued

As of June 30, 2021, the outstanding balance of loans receivable was as follows:

| | Current Loan Balance |
|----------------------------|-------------------------|
| MRBIFB | \$ 26,857,839 |
| S. MD Ag Revolving Loan | 17,750 |
| Rural Business | 13,586 |
| Forestry | 473,596 |
| Vineyard Planting | 386,450 |
| Energy Efficiency | 31,464 |
| Cooperative Equity | 13,038 |
| Remote Setting | 18,698 |
| Shellfish Aquaculture | 1,411,845 |
| | 29,224,266 |
| Allowance for loan losses | (1,298,777) |
| Total | \$ 27,925,489 |
| Current | \$ 4,661,968 |
| Long-term net of allowance | 23,263,521 |
| Total | \$ 27,925,489 |

A summary of the changes in the allowance for loan losses for the year ended June 30, 2021 is as follows:

| | |
|---------------------------------|--------------|
| Balance, beginning of year | \$ 1,487,500 |
| Provision charged to operations | 562,965 |
| Loan forgiveness | (751,688) |
| Balance, end of year | \$ 1,298,777 |

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 4 – CAPITAL ASSETS AND DEPRECIATION

Capital asset activity for governmental funds for the year ended June 30, 2021, was as follows:

| | <u>Beginning Balance</u> | <u>Additions</u> | <u>Reductions</u> | <u>Ending Balance</u> |
|--------------------------|------------------------------|------------------|-------------------|---------------------------|
| Furniture and equipment | \$ 88,242 | \$ 5,208 | \$ - | \$ 93,450 |
| Accumulated Depreciation | (69,693) | (5,978) | - | (75,671) |
| Net capital assets | <u>\$ 18,549</u> | <u>\$ (770)</u> | <u>\$ -</u> | <u>\$ 17,779</u> |

Depreciation was \$5,978 for the year ended June 30, 2021.

MARBIDCO has no material construction commitments as of June 30, 2021.

NOTE 5 – LEASE COMMITMENTS

MARBIDCO leases certain office facilities under a non-cancelable operating lease expiring on October 31, 2024. Future minimum lease payments under these leases are as follows:

| <u>FY</u> | |
|-----------|-------------------|
| 2022 | \$ 61,528 |
| 2023 | 59,983 |
| 2024 | 61,484 |
| 2025 | 20,663 |
| Total | <u>\$ 203,658</u> |

Rent expense was \$66,214 for the year ended June 30, 2021.

NOTE 6 – LONG-TERM OBLIGATIONS

MARBIDCO has the following long-term obligations:

Installment purchase agreement (IPA) payable to Michael L. Wolfe and Aran K. Wolfe through November 15, 2020, a semi-annual interest payment of \$6,341 with a fixed interest rate of 3.26%, and a lump-sum principal payment of \$389,000 at the end of term. This purchase agreement is a U.S. Treasury Security Bond. The balance as of June 30, 2021 is \$0.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 6 – LONG-TERM OBLIGATIONS - continued

The changes in long-term liabilities for the year ended June 30, 2021, are summarized as follows:

| | Balance as of July 1, 2020 | Increases | Decreases | Balance as of June 30, 2021 | Amount due in one year |
|--|-------------------------------|-------------|-------------------|--------------------------------|---------------------------|
| Installment purchase agreement payable to: Michael L. Wolfe and Aran K. Wolfe | \$ 389,000 | \$ - | \$ 389,000 | - | - |
| Total | <u>\$ 389,000</u> | <u>\$ -</u> | <u>\$ 389,000</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE 7 – LONG-TERM DEBT

A secured \$1,000,000 variable rate line of credit was available to MARBIDCO during fiscal year 2016. This was increased to \$4,000,000 in 2017 and it is secured by \$10,000,000 in loans receivable. The line of credit calls for an initial interest rate of 2.17%. The balance as of June 30, 2021, is \$0.

NOTE 8 – RETIREMENT PLANS

MARBIDCO offers a 401(a) defined contribution money purchase plan to all employees. As of June 30, 2021, nine employees participate in the plan. Under the plan, MARBIDCO contributes four percent of each eligible employee’s salary. Employees may also elect to contribute up to an additional four percent which is matched by MARBIDCO. Plan expenses incurred by MARBIDCO for the year ended June 30, 2021, were \$54,052.

MARBIDCO offers a Roth IRA plan to its employees. The plan, available to all employees offers a post-tax savings program with annual contribution limits of \$6,000 (\$7,000 for employees 50 and over). Earnings on Roth IRA accounts may be distributed tax-free, provided they are not withdrawn until after the contributions have been in the account for five years from the date of your first Roth IRA contribution or conversion and certain other requirements are met. Mission Square Retirement formerly, the International City Management Retirement Corporation (“ICMA-RC”) administers the plan. Participation is optional and Management’s involvement is limited to transferring amounts withheld from payroll to Mission Square Retirement. Accordingly, the investments designated for compensation benefits are not reflected in MARBIDCO’s financial statement.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 9 – DEFERRED COMPENSATION

MARBIDCO offers a Deferred Compensation Plan to its employees in accordance with Section 457 of the Internal Revenue Code. The plan, available to all employees, permits employees to defer a portion of their salary until future years. Participation in the plan is optional. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency.

Mission Square Retirement formerly, the International City Management Association Retirement Corporation (“ICMA-RC”) administers the plan. Management’s involvement is limited to transferring amounts withheld from payroll to Mission Square Retirement.

All amounts of compensation deferred under the plan, and all related income are held in trust for the exclusive benefit of participants and their beneficiaries. The assets will not be diverted to any other purpose. In compliance with the Internal Revenue Code Section 457(g), all assets and income of the plan are held in trust for the exclusive benefit of participants and their beneficiaries. Accordingly, the investments designated for compensation benefits are not reflected in MARBIDCO’s financial statements.

NOTE 10 – RISK MANAGEMENT

MARBIDCO is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets, errors and omissions, injuries to and illnesses of employees, and natural disasters. MARBIDCO purchases commercial insurance coverage for general liability, property and casualty, environmental and antitrust liabilities, and certain employee health benefits. Settled claims from these risks have not exceeded commercial coverage and there has not been a reduction in insurance coverage for the year end June 30, 2021. Beginning on October 1, 2008, MARBIDCO gained additional liability protection when it became covered under the Maryland Tort Claims Act.

NOTE 11 – COMMITMENTS AND CONTINGENCIES

MARBIDCO receives grant funds from the State and other funders for various programs. Expenditures from these funds are subject to audit by the grantor, and MARBIDCO is contingently liable to refund amounts received in excess of allowable expenditures. In the opinion of MARBIDCO’s management, no material refunds will be required as a result of expenditures disallowed by the grantors.

The Board approves loans, grants and easement option purchases that had not been disbursed as of June 30, 2021.

There are \$1,990,520 in loan commitments; \$1,592,800 related to the Maryland Resource-Based Industry Financing Fund, \$369,220 related to the Maryland Shellfish Aquaculture Loan Fund, \$8,500 related to the Southern Maryland Revolving Loan Fund and \$20,000 relate to the Pandemic Adjustment Loan Fund.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2021**

NOTE 11 – COMMITMENTS AND CONTINGENCIES – continued

There are \$844,634 in grant commitments; \$44,011 related to the Maryland Value-Added Producer Grant – Capital Assets Option, \$76,313 related to the Maryland Value-Added Producer Grant – USDA Option, \$23,834 related to the Local Government Ag/RBI Project Cost Share Grants, \$10,000 related to a Special One-Time Grant to assist an Urban Agricultural Irrigation Fund; \$240,422 related to Maryland Livestock Processing Equipment Relief Grants, \$97,915 related to Maryland Local Food Cold Storage Relief Grants and \$352,139 related to Maryland Wood Products Industry Equity Incentive Relief Grants.

There are \$880,867 in commitments for Next Generation Farmland Acquisition Program – Easement Option Purchases.

NOTE 12 – CONCENTRATIONS

During the year ended June 30, 2021, MARBIDCO received \$5,106,250 or 49% of its total revenue from State appropriations, with an additional \$3,592,700 from two federal grants. MARBIDCO's ability to make new loans is partially contingent on the amount of funding received from the State.

NOTE 13 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through September 24, 2021, the date that the financial statements were available to be issued. No significant subsequent events have been identified that would require adjustment of or disclosure in the accompanying financial statements.

**INDEPENDENT AUDITOR’S REPORT ON COMPLIANCE
FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

The Board of Directors of the
Maryland Agricultural and Resource-Based
Industry Development Corporation
Annapolis, Maryland

Report on Compliance for Each Major Federal Program

We have audited Maryland Agricultural and Resource-Based Industry Development Corporation (“MARBIDCO”) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of MARBIDCO’s major federal programs for the year ended June 30, 2021. MARBIDCO’s major federal programs are identified in the summary of auditor’s results section of the accompanying schedule of findings and questioned costs.

Management’s Responsibility

Management is responsible for compliance with the requirements of federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor’s Responsibility

Our responsibility is to express an opinion on compliance for each of MARBIDCO’s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about MARBIDCO’s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of MARBIDCO’s compliance.

Opinion on Each Major Federal Program

In our opinion, MARBIDCO complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

Report on Internal Control Over Compliance

Management of MARBIDCO is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered MARBIDCO's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of MARBIDCO's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Andrey & Associates, LLC

September 24, 2021

**INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH *GOVERNMENT AUDITING STANDARDS***

Board of Directors
Maryland Agricultural and Resource-Based
Industry Development Corporation

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Maryland Agricultural and Resource-Based Industry Development Corporation (“MARBIDCO”), which comprise the statement of net position as of June 30, 2021, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated September 24, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered MARBIDCO’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MARBIDCO’s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of MARBIDCO’s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

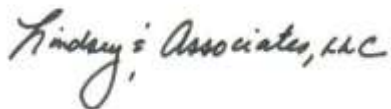
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether MARBIDCO's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, with which noncompliance could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MARBIDCO's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MARBIDCO's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Lindsey & Associates, LLC".

September 24, 2021

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JUNE 30, 2021**

| <u>Federal Grantor/Pass Through Grantor/Program Title</u> | <u>Federal CFDA#</u> | <u>Pass Through Grantor's #</u> | <u>Program or Award Amount</u> | <u>Revenue Received</u> | <u>Expenditures</u> |
|---|--------------------------|-------------------------------------|--|-----------------------------|----------------------------|
| Department of the Treasury | | | | | |
| Coronavirus State and Local Fiscal Recovery Funds Program (CSLFRF) | 21.027 | | <u>2,000,000</u> | <u>2,000,000</u> | <u>1,269,855</u> |
| Total Department of the Treasury | | | 2,000,000 | 2,000,000 | 1,269,855 |
| Maryland Department of Health | | | | | |
| Pandemic Fund (CARES ACT) | 21.019 | | <u>2,200,000</u> | <u>1,592,700</u> | <u>1,977,761</u> |
| Total Maryland Department of Health | | | 2,200,000 | 1,592,700 | 1,977,761 |
| TOTAL | | | | <u>\$ 3,592,700</u> | <u>\$ 3,247,616</u> |

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JUNE 30, 2021**

NOTE 1 – GENERAL

The Schedule of Expenditures of Federal Awards comprises a listing of the federal revenues expended by MARBIDCO during the fiscal year ended June 30, 2021. The schedule is organized by program or grant as defined by the appropriate federal or state agency responsible for distributing the funds. All programs started and/or terminated during the year and those programs which remained open during the year are included in the schedule.

NOTE 2 – BASIS OF ACCOUNTING

The Schedule of Expenditures of Federal Awards includes the federal grant activity of Maryland Agricultural and Resource-Based Industry Development Corporation (MARBIDCO), and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Uniform Guidance. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. MARBIDCO has elected to use the 10 percent de minimus indirect cost rate as allowed under the Uniform Guidance.

NOTE 3 – RELATIONSHIP TO FINANCIAL STATEMENTS

Federal award expenditures are reported in MARBIDCO’s financial statements as follows:

| <u>Grant Description</u> | <u>CFDA Number</u> | <u>FY 2021 Expenditures</u> |
|---|--------------------|-----------------------------|
| Coronavirus State and Local Fiscal Recovery Funds | 21.027 | \$ 1,269,855 |
| Pandemic Fund | 21.019 | <u>1,977,761</u> |
| Total Expenditures of Federal Awards | | <u><u>\$ 3,247,616</u></u> |

Single Audit testing procedures were performed for program transactions occurring during the fiscal year ended June 30, 2021.

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2021**

| <u>Financial Statements</u> | <u>Summary of Auditor's Results</u> |
|---|--|
| 1. Type of auditor's report issued: | Unmodified |
| 2. Internal controls over financial reporting: | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified not considered to be material weaknesses? | None reported |
| 3. Noncompliance material to financial statements noted? | No |
| <u>Federal Awards</u> | |
| 1. Internal controls over major programs: | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified? | None reported |
| 2. Type of auditor's report issued on compliance for major programs: | Unmodified |
| 3. Any audit findings disclosed that are required to be reported in accordance with CFR Section 200.516(a)? | No |
| 4. Identification of major programs: | |
| <u>CFDA Number</u> | <u>Name of Federal Program</u> |
| 21.019 | Pandemic Fund (CARES ACT) |
| 21.027 | Coronavirus State and Local Fiscal Recovery Funds Program (CSLFRF) |
| 5. Dollar threshold used to distinguish between Type A and Type B programs? | \$ 750,000 |
| 6. Auditee qualified as low-risk auditee? | No |

**MARYLAND AGRICULTURAL AND RESOURCE-BASED
INDUSTRY DEVELOPMENT CORPORATION
CORRECTIVE ACTION PLAN
FOR THE YEAR ENDED JUNE 30, 2021**

Name of contact person: Stephen McHenry
Executive Director

Contact Information: 410-267-6807

Corrective action planned and
anticipated completion date: Not required as there are no findings.